



# News

February/March 2019

## Fuzhou office is opening

We are happy to announce a new development in Greater China region: the opening of Fuzhou office. It is a sales representative office belonging to a. hartrodt Xiamen. Currently our new team is responsible for sales development and pricing. All operations will still be handled by Xiamen office.

Fuzhou is the capital of Fujian province. Xiamen office started its sales activities in Fuzhou 2017. Two years later a. hartrodt decided to open an own office and to rent warehouses in Jiangyin and Mawei to provide services like import customs clearance, CIQ services, labeling, storage and local delivery.

### Fuzhou warehouses in a nutshell:

#### Jiangyin:

- Fixed area of 900 m<sup>2</sup>
- It can storage 40x40' beer and wine but if more space is needed, supplier can provide more space to us
- Close to Quanzhou/Xiamen
- Potential for saving-cost: client will save delivery charges from our Jiangyin warehouse to their end customer
- All beer is palletized so we can stack 2 pallets to save space

#### Mawei:

- Work with subcontractor who can provide space of more than 3,000 m<sup>2</sup>
- Including 1,000 m<sup>2</sup> temperature controlled warehouse
- Close to Fuzhou city and Mawei port



Recently a third warehouse in Fuzhou city was opened:

#### Fuzhou city:

- 90,000 m<sup>2</sup> with highest security level
- 3 buildings, 3 floors each building

Our Fuzhou team is ready to provide full chain service, please kindly contact our Fuzhou team as below if you need any service, they will stay at your disposal.

Contact details of our new office in Fuzhou:

#### Sales contact:

Mr. Tommy Shen  
Business Development Manager  
Phone: +86 591 182 05 90 09 50  
tommy.shen@hartrodt.com

#### Pricing contact:

Ms Helen Pan  
Sales Coordinator  
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## Biofach exhibition in Nuremberg/Germany



The world's leading trade fair for organic products attracted slightly more visitors than in 2018. Biofach for organic food and Vivaness for natural cosmetics attracting around 51,500 trade visitors from 143 countries. About half of all visitors came from abroad. In addition to Germans, the main visitors came from Italy, Austria, France and Spain. The comprehensive range of certified organic products shows their diversity - from fresh products such as dairy products and cheese, to fruit, vegetables, dried products such as cereals and pulses, nuts and confectionery, to beverages. With six further BIOFACH events in Japan, the United States, South America, China, India and Thailand, BIOFACH World is present around the globe and brings together a total of around 4,000 exhibitors and over 150,000 trade visitors every year.

Exactly 3,273 exhibitors from 98 countries presented themselves at this year's Biofach Nuremberg.

Among other things, the topic was how environmentally conscious, future-oriented and socially organic products are. For this reason, the topic of packaging and alternative solutions without plastic was also on the agenda of the industry meeting. Many manufacturers are experimenting with renewable raw materials ("zero waste") or produce packaging largely from recycled material. The market for organic products continues to grow, with customers in Germany spending almost eleven billion euros on organic products in 2018. In 2020, Biofach will open its doors from 12 to 15 February, with even more exhibition space thanks to two additional halls. This year we were present again at the fair with a sales team and were able to make many new and interesting contacts.

**BIOFACH**2019  
into organic

If you have any further questions please do not hesitate to contact our colleague in Germany:

**Ms Carolin Funk**  
**Customer Service**

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## Further international food & beverage exhibitions



Fair	City	Date	Find more information here
ProWein	Duesseldorf Germany	17-19 Mar	<a href="https://www.prowein.de/">https://www.prowein.de/</a>
China Food & Drinks fair (CFDF)	Chengdu China	21-23 Mar	<a href="http://www.cfdf.org/">http://www.cfdf.org/</a>
ProWine Asia	Singapore	31 Mar – 03 Apr	<a href="https://www.prowineasia.com/">https://www.prowineasia.com/</a>
Restaurant & Bar	Hong Kong China	04-06 Sep	<a href="https://www.restaurantandbarhk.com/rbhk/">https://www.restaurantandbarhk.com/rbhk/</a>
Asia Fruit Logistica	Hong Kong China	04 -06 Sep	<a href="https://www.asiafruitlogistica.com/">https://www.asiafruitlogistica.com/</a>

Further fair dates: <http://www.hartrodt.com/en/>



## Piece level examination for all Australian international airfreight outbound cargo



The Australian Government is implementing security measures to strengthen Australia's international outbound air cargo security in response to evolving threats.

These security measures are being introduced in response to the disrupted terrorist plot in Sydney in July 2017. The plot demonstrated a level of terrorist intent and sophistication not previously seen in Australia.

It is essential Australia's aviation industry employ effective security measures to address the threat environment and protect our trade and travel.

**The initiatives include piece-level examination for all Australian outbound international air cargo from 1st March 2019.**

The Department is also working with industry to strengthen domestic air cargo security arrangements.

### Changes to air cargo security

By 1st March 2019, all outbound international air cargo, regardless of destination, must:

- be examined by a Regulated Air Cargo Agent (RACA) in accordance with an Enhanced Air Cargo Examination (EACE) notice; or
- originate from a Known Consignor.

These security measures expand the arrangements which currently apply to air cargo bound for the United States of America, to all other international destinations.

So far we have installed a first level screening device (x-ray screening) and secondary screening device (explosive screening) at our Melbourne warehouse to cater especially for the relatively high volume of dairy airfreight export shipments. Other stations (SYD/BNE) might follow later.



For additional information please go to the Department's [Air Cargo Security web pages](#) or get in contact with any of our offices in Australia.  
<http://www.hartrodt.com/en/network/australasia/au/>



## Safe Food for Canadians Regulations (SFCR) came into force



The Safe Food for Canadians Regulations came into force on January 15, 2019, with specific requirements are being phased in over the following 12 to 30 months.

Under these regulations, new licensing, preventive control and traceability requirements apply to food businesses that import or prepare food for export or to be sent across provincial or territorial boundaries. Food businesses are also subject to the Food and Drugs Act and Regulations.

Find out timelines and if and when the new requirements apply to your business.

<http://www.inspection.gc.ca/>

\*My CFIA is an online service by Canadian Food Inspection Agency you can sign up for that will allow you to apply for licenses.

If you have any further questions please do not hesitate to contact our colleague in Toronto:

**Mr. Sebastian Endt**  
**President / CEO**

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Canadian Food  
Inspection Agency



## China - Shanghai and Ningbo Customs Restriction for animal meat related food products (except seafood)



We would like to inform you that Shanghai and Ningbo customs implemented the following immediate restrictions on the transshipment of some animal products moving through Shanghai and Ningbo to all China destinations, due to a widespread of swine fever in certain countries.

Further details on this restriction are as follows:

- **For cargoes discharging at Shanghai Wai Gao Qiao terminal:**  
All animal meat related food products (including hog casing) will be allowed to transship via Shanghai provided that the importer of the goods holds an original certificate issued by Shanghai entry-exit inspection and quarantine bureau.
- **For cargoes discharging at Shanghai Yang Shan terminal:**  
All animal meat food products including hog casing (except seafood) that have been disinfected will be allowed to transship via Shanghai.
- **For cargoes with transshipment via Ningbo port:**  
All animal meat food products including hog casing (except seafood) are not allowed to transship via Ningbo. We kindly ask that you arrange for a change of destination to discharge your cargoes at the Port of Ningbo to avoid any delay or complication with the Ningbo customs authorities.

Source: Hapag Lloyd



## Introducing our colleagues around the world - Spotlight on: FBLOG Spain MELANIE SCHULDT!



### 1. When did you start working for FBLOG and what is your job function?

**Melanie:**

I'm working for FBLOG since 2012, two years of sea freight operations, two years in FBLOG sales and now I am again in FBLOG as customer service for the last two years. Although I started working for a. hartrodt back in 2006 (1 year accounting assistant, 1 year airfreight export and import, 4 years sea freight export general cargo).

### 2. What have you experienced/learned working in FBLOG and what do you enjoy most about your job?

**Melanie:**

What I enjoy most about my work is that customers are more aware of their merchandise and the implication of the transport chain in their products. A high level of service is demanded but also appreciated. I have learned a lot during these years at FBLOG and it is a constant learning course. Customs procedures for import and export at both origin and destination, temperature, controlled movements and storage, buyers consolidations, high volume FCL-movements, Flexitanks... just to name a few.

### 3. If you had to describe the Spanish FBLOG team in three words, which would they be?

**Melanie:**

Customer oriented – professional – flexible

### 4. Where do you see the potential for FBLOG in Spain now and in the future?

**Melanie:**

In the food sector there are many sectors still to be explored with interesting growth opportunities. Especially perishable products such as fruit, vegetables, cold cuts, meat, healthy and organic foodstuffs. We can not forget the wine sector, one of the most important sectors within the Spanish beverage industry and not to overlook Spanish confectionary and sweets.



*Melanie Schuldt, Customer service, FBLOG Barcelona/Spain*

### 5. Last and most important question to someone working in the F&B industry - What is your favorite drink and food?

**Melanie:**

Food wise I love Italian pasta and pizza. As a drink I actually like to enjoy a good glass of white wine, preferably Chardonnay.

If you have any further questions please do not hesitate to contact food & beverage logistics Spain!

**Ms Melanie Schuldt**

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