



a. hartrodt:Transport is our business





Moving goods for people.

As a global company, we provide our customers with tailored solutions covering all aspects of transport and logistics. An extensive network and a team of more than 2,000 dedicated professionals ensure that we are best able to meet your individual requirements.

Find out more about us today: In this brochure we present us and our service portfolio.

Please find more information online by visiting our website at www.hartrodt.com. We would also be pleased to talk to you in person - after all, direct contact with customers is still what counts at a. hartrodt.

Even after more than 135 years, a. hartrodt has remained a privately owned mediumsized company.

Completely individual - that is what makes us different.

A personal conversation shows us what is important to you. This enables us to develop solutions that individually meet your requirements.

Our worldwide network and commitment ensure that your shipments are carried out optimally. We build bridges and open doors for our clients.



We work with you to develop individual transport solutions

Over 135 years of experience and still leading the way.

In 1887, Hamburg was booming. The growing export economy of the German Empire meant that order books were full in the Hanseatic city and the port was bustling with activity.

The proudest expression

Arthur Hartrodt of this vibrant growth

was the newly built warehouse district, Speicherstadt, which is still the largest interconnected warehouse complex in the world. It is here, on Alter Wandrahm, that Arthur Hartrodt started his freight forwarding business, a. hartrodt, on 1 May 1887.

From the outset, the business had an international dimension: Subsidiaries in Antwerp and the first office in the Netherlands were opened shortly after the incorporation of the company. Before long, a. hartrodt was also present in Australia and North and South America, having established more branch offices. After the Second World War, a fresh start was quickly made possible by dedicated professionals. A new development at that time was the airfreight business, which was

managed first from Hamburg and then Frankfurt am Main. The global network was also expanded at a steady rate with new offices in South Africa and Japan.

Major locations in China followed with offices in Shanghai, Shenzhen, Beijing and Qingdao. Today, a. hartrodt is represented in more than 80 countries with its own offices and a network of partners. Following the establishment of food & beverage logistics (HK) Ltd. in 2005, we also offer an extensive range of global services in the field of food and beverage transport.



Sea freight -Safe haven for your goods.

It was sea freight that made a. hartrodt a major contender. It was present in the company's portfolio from the beginning, and today our customers benefit from a wide range of products that offer world-class solutions for complex logistics requirements. You can rely on our qualified staff with a high level of expertise.

We offer various sea freight options, tailored to your individual request.

FCL + LCL Export

Fast, reliable and global shipments and longstanding partnerships with shipping lines. With weekly consolidated freight services to destinations all over the world and several departures per week.

Furthermore, we offer you upstream and downstream services. These include customs clearance, warehousing, packaging, commissioning and delivery.

FCL + LCL Import

As in export, our own branch offices and agents around the world guarantee tailored door-to-door solutions for all services.

Conventional shipments

Our solution for especially heavy and bulky goods are traditional heavy-lift vessels.

Ro-ro shipments

In the automotive sector, we use drive-on vessels that allow vehicles to roll on and roll off (ro-ro).





Project logistics – for everything beyond the norm.

The real qualities of a logistics company cannot Break-bulk shipments be put to the test until the transport requirements go beyond the standard. In addition to conventional and ro-ro shipments, our project logistics team offers the complete range of transport options so that your goods always arrive at their destination quickly and safely.

OOG and **SEQ** shipments

Even complete machines and other heavy goods can be transported by container with out-of-gauge (OOG) and special equipment (SEQ) shipping. Many manufacturers of machinery and equipment have entrusted their shipments to a. hartrodt on this basis.

The optimal solution for all goods that cannot be loaded in containers due to their individual weight or size. The vessels suitable for this purpose are conventional ships, container ships and ro-ro vessels.

Charter and split charter

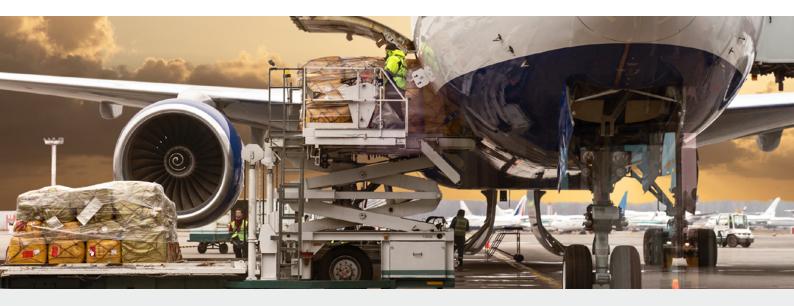
If regular scheduled services do not serve your destination, we offer point-to-point shipment or carriage by tramp ship.

All vessels used are suitable for the transport of extremely heavy and bulky goods, and you can choose between split and full charter.









Airfreight - Reach your destinations faster.

Speed is sometimes of the essence when it comes to certain cargo. That is definitely the case for airfreight.

a. hartrodt offers a global network that even includes destinations infrequently served by air. No matter where your shipment is destined, you can rely on us.

The same is true for the experience that is needed for successful airfreight. Our staff have the expertise and skills, gained over many years working in this field. Benefit from a direct contact partner. We operate our own offices at all major business centres around the world

We provide a wide range of options in the area of airfreight, giving you the choice between a cost-effective solution or a priority service with extremely fast delivery.

ah economy*

The cost-conscious solution: our consolidation services to global destinations with several departures per week.

ah business*

A direct service with short lead times – to destinations worldwide.

ah first class*

Quick arrival and delivery times with daily departures to all international airports.

ah secured*

Our security service, with our own X-ray equipment at most locations. For fast transport and complete documentation.

ah fly PAX/CAO*

Our special service for dangerous goods shipments, including document and shipping control, DGR check and repacking.

ah charter (full/split)*

Our full and split charter service offers individually tailored transport solutions to and from all worldwide locations.



Courier services – for urgent packages and documents.

You can also rely on a. hartrodt for the rapid delivery of packages and documents around the world. Depending on your needs, you can choose from six different products – from the low-cost standard option to an on-board courier service.





D2D HIGH Speed



Standard package delivery in Germany and Europe

Express delivery worldwide

Express delivery with a defined delivery time (before 12 p.m.)

Express delivery with a defined delivery time (before 9 a.m.)

Express delivery worldwide for shipments with a package weight over 70 kg

On-board courier service for the truly urgent dispatch





Road, rail, waterway – We think all way.

a. hartrodt is on the road for you from Europe to Central Asia.

We guarantee you a transport that is precisely tailored to your freight - from conventional freight to heavy and special shipments also with sprinters. Our range of services covers the entire spectrum from low-cost variants to particularly fast delivery, and thus all options that include the optimal solution for your transport.

Our value-added services for your overland shipments:

- Letter of credit processing (for rail transport to the CIS states)
- Transport insurance
- Transport of dangerous goods
- AES preparation

- Door-to-door transports
- Temperature-controlled transports
- Warehousing and distribution
- Supply chain management

Avoid traffic jams and protect the environment: with our short sea shipping services

No traffic congestion, significantly fewer emissions than road transport, optimum value for money: with short sea shipping, your goods travel economically with minimum environmental impact. Short sea shipping on just one ship replaces around 130 trucks. These departures are scheduled and can therefore be optimally integrated into our transport chains.



Combined road and water transport



Pre-and on-carriage: everything remains in one hand

By rail to the Far East

Use the new Silk Road for your business relations with Asia! Our rail transports to and from China are an attractive alternative to other modes of transport. We offer three departures a week from Hamburg to Zhengzhou and Wuhan, for example – and there are four trains a week in the opposite direction. Our programme also includes regular scheduled routes to many other locations in Germany and the rest of Europe.

Our main rail transport lanes:

- Europe The former CIS states and back
- Europe Mongolia and back
- Europe China and back





Food & Beverage Logistics – Only the best for your foodstuffs.

Food and drink is one of the most delicate categories of goods for transport. Your special products will enjoy superb service from start to finish with us.

Many foodstuffs are sensitive to temperature fluctuations. In order to create the ideal conditions for air, land or sea freight, we therefore offer equipment such as **thermal blankets** and **pallet cover** as well as temperature-controlled transports.

Our consolidation service guarantees, in addition to transport, the optimal storage of your goods from door to door.

Our special services:

- LCL reefer container
- Isolation equipment
- Temperature & location monitoring



Temperature controlled shipments



Transparency and documentation



Wine transports





Achieving environmental objectives – We take responsibility for your eco-balance.

Transport routes can be planned in a very responsible manner. Environmentally friendly propulsion technologies and energy sources, alternative modes of transport, combined transport solutions, smart supply chain planning: there are many ways to leave the smallest possible ecological footprint on the way from A to B - or even reduced greenhouse gas (GHG) emissions.

At a. hartrodt, responsibility for your transport extends beyond the reliability and quality of our global logistic chains. At the same time, we see it as our mission to protect the climate and the environment in the best possible way to fulfil your mission at its best.

That is why we never go the easy way with concepts and offers.

An integral part of a. hartrodt's service is finding alternative transport options. They are often in no way inferior to other shipping possibilities.

They have been proven to help your company achieve environmental goals faster.

How our performance pays off for you

At a. hartrodt, you can see at a glance how well a transport solution pays for the environment and your company by using the CO2 calculator. This tool allows you to easily and quickly calculate the CO2 values for your planned shipments - and compare them with alternative logistic solutions.

Furthermore, we offer our customers automatic CO₂ calculations via our Transport Management System. This service is available on request for transports that have already been carried out with us. In this way, complete transport chains can be transparently assessed for their environmental friendliness across all modes of transport.



Climate protection projects

If desired we can support climate protection projects, leading to a reduction in greenhouse gas emissions via our partner <u>First Climate</u>. There are various projects available to choose from - all contributing to reach international climate targets.

Voluntary climate protection: tree sponsorships

Because we can never do enough for the environment, we have entered into environmental partnerships at many locations around the world, which commit us to a particularly economical and careful use of energy and natural resources

As a partner of <u>Eden Reforestation Projects</u>, we make our contribution to reforesting forests and planting trees to sustainably protect our climate







IT - the basis of a modern logistics company.

Fast and efficient transport is not possible without a modern IT landscape. That is why all a. hartrodt offices are interconnected worldwide and exchange data in real time. Our systems have direct connections to customs institutions, port authorities, shippling lines as well as airlines and handling companies.

With more than 55 IT employees, we ensure the worldwide data and information flow of our logistics for you. Around the clock, seven days a week.

Our teams work in business and application consulting, development and system administration. A security officer watches over our high security standards.

Our hyperconvergent data centres ensure the highest possible availability of our IT for our employees and our customers.

Digitalisation makes many things more effective and transparent. All participants in the supply chain can be connected to our processes via IT at any time. Bookings can be made directly and information on the progress of the consignment flows back directly and at any time, right through to smooth customs clearance.

We offer various track and tracing options to completely track your shipment. Interfaces to systems for worldwide air freight and sea freight movement data ensure complete transparency and constantly updated information about the location and expected arrival of your shipment.

Benefit from this directly: Our customer integration team will be happy to help you quickly and without complications.

Via our standardised interfaces, we integrate you into our systems within a very short time. We are open to any customised standard to connect your ERP systems to our IT or to provide customised evaluations of delivery performance.

a. hartrodt recognised early on how important fast and highly efficient IT systems are for logistics. Our global IT takes care of internationally standardised and streamlined digital processes based on globally networked IT platforms and data connections to our customers, partners, service providers and other members of the logistics community.

Our quality management:

We guarantee the best transport and logistics services with high safety standards and comprehensive quality management. We have been an IATA agent since 1950.

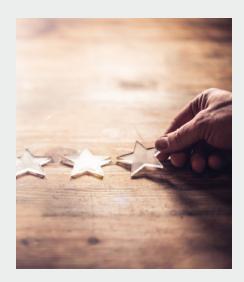
<u>Transport solutions with ecological standards</u> are our top priority. We have the following certifications, among others:





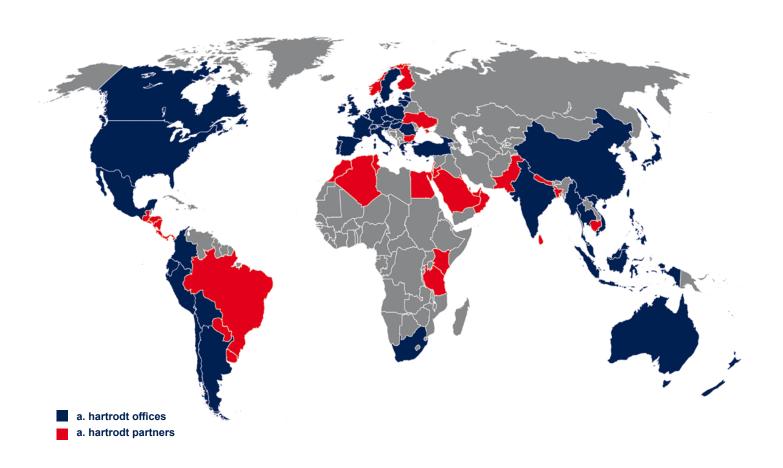








a. hartrodt: Always there for you - anywhere in the world.



In cross-border transport and logistics services, it is important for a company to have a local presence almost everywhere in the world.

This is the only way to ensure optimal fulfilment of your order, which does not stop at the border.

The basis for our services is the worldwide network of our group of companies. It consists of 94 subsidiaries and associated companies in 46 trading nations as well as our partners. This means that you can rely on a strong network that is there for you locally almost everywhere in the world:

Algeria · Argentina · Australia · Australia · Bangladesh · Bahrain · Belgium · Bolivia · Brazil · Bulgaria · Cambodia · Canada · Chile · China · Colombia Costa Rica · Cyprus · Czech Republic · Denmark · Egypt · El Salvador · Equador · Estonia · Finland · France · Germany · Greece · Guatemala · Honduras Hungary · India · Indonesia · Ireland · Israel · Italy · Japan · Jordan · Kenya · Kuwait · Latvia · Lebanon · Lithuania · Malaysia · Maldives · Malta · Mauritius Mexico - Myanmar · Nepal · New Zealand · Nicaragua · Netherlands · Norway · Oman · Panama · Pakistan · Peru · Philippines · Poland · Portugal Qatar · Romania · Saudi Arabia · Singapore · Slovakia · Slovenia · Spain · Sweden · Switzerland · Sri Lanka · South Africa · South Korea · Taiwan Tanzania · Thailand · Tunisia · Turkey · Ukraine · Uruguay · USA · Venezuela · United Arab Emirates · United Kingdom · Vietnam